

# HARBORWEST



## COMMERCIAL REAL ESTATE BUYER REPRESENTATION



### MULTIFAMILY (5+ UNIT) BUYER REPRESENTATION

Nationwide multifamily (5+ units) buyer representation for California investors, with associated financing options on permanent, bridge and construction lending.

### COMMERCIAL & NNN BUYER REPRESENTATION

Nationwide commercial & NNN buyer representation for California investors, with associated financing options on permanent, bridge and construction lending.

### OWNER-USER BUSINESS BUYER REPRESENTATION

Nationwide owner-occupied buyer representation for California investors, with associated financing options on permanent, bridge and construction lending.

# ALL-IN-ONE INVESTMENT PROPERTY SERVICES.

**HARBORWEST** is a nationwide commercial real estate sales & mortgage brokerage. Our team specializes in providing buyer representation with associated financing options for high net worth California investors, developers and business owners.

We are proud to be #1 rated in our industry by **GOOGLE BUSINESS** for 2019, 2020 and 2021. Explore client reviews for insight into proven results with our team (110+ reviews).



**LET'S CHAT.**  
949-735-6415

**HARBORWESTCOMMERCIAL.COM**

**LEARN MORE.**

# HARBORWEST



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## COMMERCIAL REAL ESTATE BUYER REPRESENTATION.



### PRE-SCREENING SERVICES

- Full commercial MLS access
- Off-market deal database
- Property expense audit
- Investment return analysis
- Financing pre-qualification
- Sales & lease comparables
- Full market survey report
- Property & legal risk review

### NEGOTIATION SERVICES

- Customized LOI submissions
- Reinforced price negotiation
- **Attorney reviewed contract**
- 60-pt contract broker audit
- Pre-approved loan options

### DUE DILIGENCE PROCESS

- **180-point due diligence...**
- Critical date monitoring
- Ensure seller performance
- Coordinate property reports
- Purchase entity advisory
- Full lease abstracts & audit
- Service contracts review
- Accounting reconciliation
- City & county verifications
- Title & property insurance
- Loan financing approval
- Post-close transfer duties
- Tailored value-add blueprint



### OUR KEY POINTS



#### YOU PAY ZERO FEES FOR OUR SERVICES

We strictly represent investors as Buyers, all brokerage fees are paid by the Seller's side



#### UNMATCHED 180-PT DUE DILIGENCE LIST

We guarantee our investigation process to be 2-3x as extensive and exhaustive



#### PRIORITY & DISCOUNT FINANCING OPTIONS

HarborWest Advisors clients get priority on financing options with HarborWest Lending