

HARBORWEST

YOUR COMMERCIAL
REAL ESTATE FINANCE
 **POWERHOUSE.**

MULTIFAMILY (5+ UNIT) LENDING PROGRAM

Nationwide multifamily (5+ units) financing solutions starting at \$1,000,000 for purchase, refinance, bridge and construction investment property needs.

COMMERCIAL & NNN LENDING PROGRAM

Nationwide commercial & NNN financing solutions starting at \$1,000,000 for purchase, refinance, bridge and construction investment property needs.

OWNER-USER BUSINESS LENDING PROGRAM

Nationwide owner-user business financing solutions starting at \$1,000,000 for purchase, refinance, bridge and construction business property needs.

COMMERCIAL MORTGAGE BROKERAGE. SIMPLIFIED.

HARBORWEST is a nationwide commercial mortgage brokerage and advisory company. Our team specializes in providing commercial real estate financing strategy and solutions for high net worth California investors, developers and business owners.

We are proud to be #1 rated in our industry by **GOOGLE BUSINESS** for 2019, 2020 and 2021. Explore client reviews for insight into proven results with our team (100+ reviews).



LET'S CHAT.
949-735-6415

HARBORWESTCOMMERCIAL.COM



LEARN MORE.

HARBORWEST



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LET'S UPGRADE YOU ABOVE

DIRECT LENDERS

DISCUSSION PURPOSES ONLY.

01

PRE-QUALIFICATION. In-depth pre-screen underwriting for all deal killer risk factors

02

RATE DISCOUNTS. Reduced lender wholesale interest rates and relationship discounts

03

FEE WAIVERS. Waived and reduced lender fees for HARBORWEST preferred clients

04

NEGOTIATED TERMS. Broker relationship benefits for preferred loan terms & approval conditions

05

STANDBY FINANCING. Bridge loan sourcing as backup financing with 0% broker fees

06

PROBLEM SOLVING. Leverage our 30+ year industry experience and lender relationships

07

LOAN PACKAGING. Complete and customized lender underwriting submission package

08

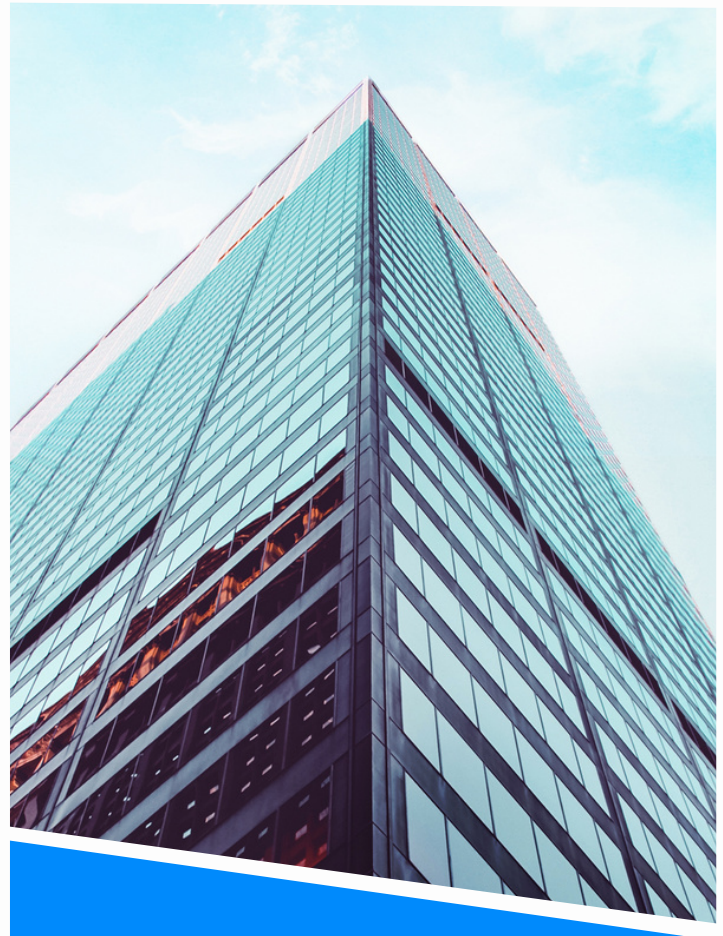
BROKER AUDIT. Lender paperwork pre-submission and final loan documents audit

09

RECORDS CARE. Management of post-closing docs & important loan trigger dates

10

PORTFOLIO REVIEW. Portfolio financing review for hold vs. refinance opportunities



KEY BENEFITS



NET ZERO FUNDING

Zero additional fees vs. direct to lender after factoring in rate and fee broker discounts



COMPARE LENDERS

Compare multiple competing lenders with our #1 rated competitive bid process



LENDER ACCESS

Access to public restricted capital sources and our proprietary lender database

HARBORWEST

LET'S UPGRADE YOU ABOVE

COMPETING BROKERS

DISCUSSION PURPOSES ONLY.

01

FULL PROCESSING. Our team to quarterback all loan processing and paperwork

02

CLIENT PRIORITY. Accepting only (8) clients per month to uphold quality and attention standards

03

LEGAL REVIEW. Free contract attorney consultation upon request & discounted attorney engagements

04

ADVANCED ANALYSIS. Leveraged ROI analysis, hold scenarios & sensitivity analysis for investors

05

RUSH APPROVAL. Expedited property reports and priority underwriting, if available

06

BUYER REP AUDIT. Supporting sales audit of contract, tenant lease(s) and operating statements, upon request

07

EXPENSE AUDIT. Insurance audit, property tax appeal & PM comparison to help boost your Cash-on-Cash Return

08

MARKET INSIGHT. Full due diligence report for your property including sales/lease comps, market data & trend analysis

09

TAX STRATEGY. Complimentary tax strategy review for property accelerated depreciation eligibility

10

CLIENT EDUCATION. Lifetime access to all HARBORWEST Education online courses and toolbox as a client



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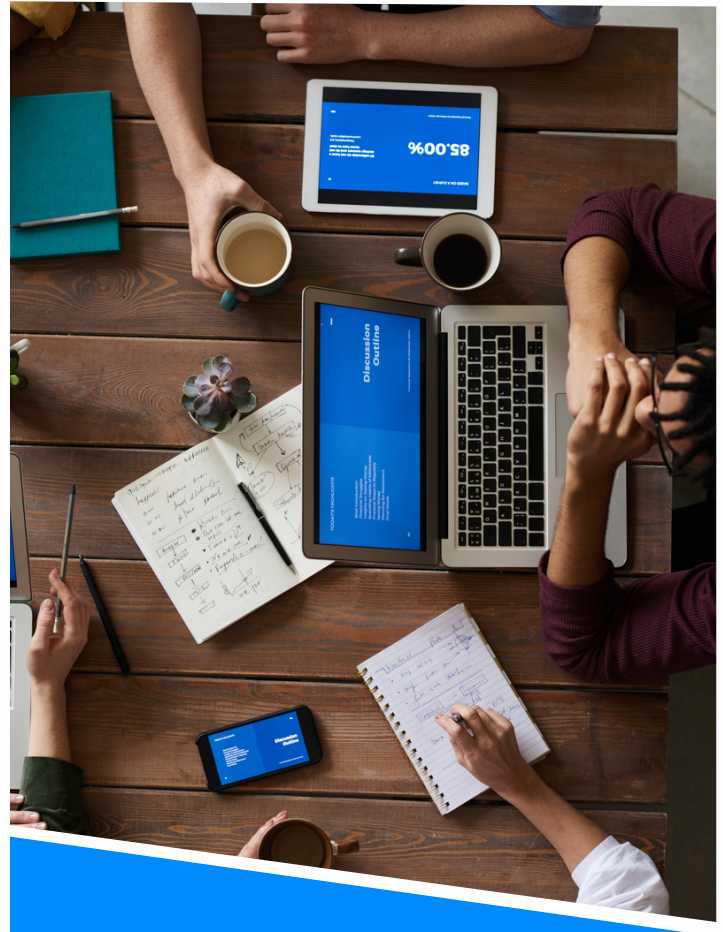
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KEY BENEFITS



ZERO RISK FEES DUE

No guaranteed fees paid, broker fees are only earned upon successful funding



YOUR DEPOSIT GUARANTEED

ZERO competing brokerages currently make this bold offer, contact us for eligibility



NON-EXCLUSIVE AGREEMENT

You are not forced to be bound to us as your brokerage, we are confident in our results